



ATLANPOLE  
**biotherapies**  
Thinking up tomorrow's medicine

Competitiveness Cluster  
in Health Innovation  
in Western France

[www.atlanpolebiotherapies.eu](http://www.atlanpolebiotherapies.eu)

# A unique health cluster in Western France since 2005

**3 regions,**  
4 contact points



## PAYS DE LA LOIRE



## BRETAGNE



## CENTRE-VAL DE LOIRE



# Key Figures

---



A network of  
**+ 200 members**



Approx **6,500 jobs in private R&D**  
**25% of national jobs**  
in the Health/Biotech sector



**> 850 M€ raised by cluster members over the past 7 years**



**3 publicly traded companies**

*Since the beginning...*

---



**947 approved projects**  
with a total of **> € 2.1 billion**

# 2023 report

---



**212 members  
including  
23 new**



**44 innovative  
projects  
supported**



**41 winners of  
« France 2030 »  
from members  
of the cluster**



**7 partners  
supporting  
the cluster's  
actions**



**40 events  
organized or  
co-organized**



**8 operations  
carried out  
to international**



**A high  
audience**



**A financial  
balance**

# Members

3 colleges



COMPANIES



RESEARCH,  
TRAINING OR CARE  
STRUCTURES



STRUCTURES  
FOR ECONOMIC  
DEVELOPMENT

# Members of the cluster

+ 150 COMPANIES

## HIGHER EDUCATION ORGANISATIONS



## HEALTH ORGANISATIONS/ ESTABLISHMENTS



## LABORATORIES / RESEARCH INSTITUTES



# A Cluster of Excellence in...

---



Biotech / Pharma



MedTech



Digital Health



Disease Prevention

# A national ecosystem

## French Bioclusters Network



Innovation Collaborative, Croissance Collective





# Health within France 2030

---



Since the launch of France 2030 in 2022, a national investment plan, **41 winners, members of the cluster, were rewarded** for their innovation projects, individual but also collaborative.

Abcely  
AbolerIS Pharma  
Abys Medical  
Affilogic  
BA Healthcare  
Biosency  
BHealthCare  
Ceva Santé Animale  
CHU d'Angers

CHU de Brest  
CHU de Nantes  
CHU de Rennes  
Clean Cells  
CRCI<sup>2</sup>NA  
Cureety  
Healshape  
Ifremer  
Institut de  
Cancérologie  
de l'Ouest  
Inrae

Inserm  
Institut du Thorax  
Kalsiom  
My-Serious-Game  
Laboratoires Brothier  
Lovaltech  
Nantes Université  
Newclip Technics  
NG Biotech  
Octopize  
OEM Development  
OGD2 Pharma

Orthopus  
OSE Immunotherapeutics  
Parean Biotechnologies  
Perha Pharmaceuticals  
Smart Macadam  
Tronico  
Université de Tours  
VitaDX  
Xenothera  
Zach System

# Strong collaboration with AIS

---



AGENCE DE  
L'INNOVATION  
EN SANTÉ

Strengthen, facilitate and support **health innovation** on the national territory and contribute to the success of the objectives set in the French innovation plan “Innovation Santé 2030”

A monthly exchange between the center and the AIS for:

- ❑ Highlighting **the assets of the projects** supported by the center.
- ❑ Focus on the blocking points **to lift the brakes**



# Atlanpole Biotherapies at your service!

---

## An offer that fits your needs



### Broaden your network

by participating in our activities. Multiply your contacts and identify key partners amongst our 200 members.



### Develop your innovation projects

individual or collaborative R&D projects, open innovation - benefit from tailor-made support! We offer a full range of services.



### Go international

through accessing: our European network, congresses and fairs and dedicated financial support.



### Increase your visibility!

we can represent you through multiple channels, share your news/job offers and offer you the possibility of becoming a sponsor.

# Broaden your network

---

## Participate in our events

- ❑ **Thematic events relating to the cluster's areas of excellence**  
(conferences, discussion workshops, company visits, etc.)
- ❑ **Our Annual General Assembly**
- ❑ **Business Dating** (networking meeting)
- ❑ **National and international congresses**
- ❑ **Events co-organised with our partners**

*In 2023...*

---



**40 events** organised or co-organised  
bringing together **more than 2,000 participants**



# Develop your innovation projects

Receive support for your individual and collaborative projects



In 2023...



44 projects supported:  
39 received a label, 12 financed



# Broaden your network

---

Join a **community**, develop your **business**, promote your **expertise**, create **new contacts**, access the regional, national and international **networks** of Atlanpole Biotherapies...

**So many good reasons to participate in our events and those of our partners!**



Check out all of our events: [atlanpolebiotherapies.com/agenda](https://atlanpolebiotherapies.com/agenda)



# Monitoring calls for projects

---



A bimonthly newsletter  
**to inform you of calls  
for projects, calls for  
expressions of interest  
and public health  
consultations in progress**



# Go international

---

## Attend international forums and congresses

- ❑ Monitoring targeted information and activities
- ❑ Collective stand and increased visibility at a dozen annual events/activities
- ❑ Communication and promotion of our members
- ❑ Negotiated rates for registration

## Be informed about specific funding

- ❑ Orientation towards funding window for your international actions

*In 2023...*

---



**31 SME cluster members attended international delegations:**

BIO Europe, SANTEXPO, BIO International Convention, NutrEvent, BioFIT...





# Go international

## Our action in Europe



Interclustering



European programs

### EXAMPLE



European network of clusters dedicated to **biotechnology** and **health** in which the cluster is a member.

# Increase your visibility

---

Showcase your organisation across our dynamic network!

Via our different channels: monthly newsletter, social media, website, database, press releases, speaking at our annual General Assembly...

- ❑ **Present your organisation** (activities, key figures, needs...)
- ❑ **Share your news and job opportunities**

Some key figures

---



**+ 3 200**  
**subscribers**  
of our newsletter



**More than 7 000**  
**subscribers** on  
LinkedIn & X



**+ 115 news stories**  
shared on our website  
in 2023



# Our team

---



**Florence Hallouin**  
Director



**Céline Fraresso**  
Chief Financial Officer



**Mathilde François**  
Communication  
Manager



**Fabienne Suquet**  
Assistant



**Elodie Girardet**  
European project &  
international manager



**Léa Drémy**  
Event Manager



**Johann Dion**  
Collaborative  
Projects Engineer



**Benoît-Jules  
Youbicier-Simo**  
Collaborative  
Projects Senior  
Engineer



**Mineke Faure-Eon**  
*Regional contact  
Pays de la Loire*  
Angers Technopole



**Aude Breton**  
*Regional contact  
Bretagne*  
Biotech Santé  
Bretagne



**Alexandra Hugnot**  
*Regional contact  
Centre-Val de Loire*  
Orléans  
Technopole



**Lydia Zegrour**  
*Regional contact  
Centre-Val de Loire*  
Orléans  
Technopole

# 6 reasons to join our cluster

---

- 1** Be part of **a dynamic & qualified network** to increase your exchanges with diverse actors
- 2** **Facilitate your contact** with institutional structures
- 3** Set up **collaborative innovation projects**
- 4** **Develop internationally** via through on-the-ground actions and benefit from **negotiated fees** for international health events
- 5** **Gain visibility** through sharing your news / job offers via our network
- 6** Access **relevant funding monitoring tools**

# Become a member

## If you are a company\*

<i>Criteria</i>	<i>Annual fee</i>
Less than 20 employees and created less than 3 years ago	350 €
Less than 20 employees and created more than 3 years ago OR less than 50 employees	800 €
Between 51 and 100 employees	1 150 €
Between 101 and 250 employees	1 950 €
More than 250 employees	4 500 €

\* If you are already a member of Images&Réseaux or Valorial, or Biotech Santé Bretagne, you can benefit from a reduced rate. Contact us to find out more.

# Become a member

---

If you are a supporting organisation\*

	<i>Annual fee</i>
Unique fee	1 500 €
For consultants with less than 5 employees (75 % reduction)	375 €

\* Consulting firms, legal offices, banks, design offices,...

# Become a member

---

If you are a higher education, research or health organisation

<i>Type of organisation</i>	<i>Annual fee</i>
Supervisory bodies (with labs)	2 000 €
Health organisations Higher education or specialised training organisations Research organisations	1 500 €

# Become a member

---

If you are a **development or eco-innovative structure**

<i>Type of structure</i>	<i>Annual fee</i>
Economic development structures	500 €
CCI	1 000 €
Structures which provide personnel	0 €



# Becoming a sponsor is...

---



Join a qualified network & contribute to its animation / promotion



Get increased visibility

## Different options...

- ❑ Global sponsorship throughout the year
- ❑ Sponsorship of specific events (General Assembly, thematic events, etc.)
- ❑ Sponsorship on our web communication channels only

For prices, **contact us!**



# CONTACT US!



ATLANPOLE  
**biotherapies**  
Thinking up tomorrow's medicine

Château de la Chantrerie – BP 90702

44307 Nantes cedex 3 – France

Tél. : +33(0)2 40 25 13 99

[contact@atlanpolebiotherapies.com](mailto:contact@atlanpolebiotherapies.com)



[www.atlanpolebiotherapies.eu](http://www.atlanpolebiotherapies.eu)