

# A unique health cluster in Western France since 2005

3 regions,

4 contact points



#### **PAYS DE LA LOIRE**





#### **BRETAGNE**



#### **CENTRE-VAL DE LOIRE**





## **Key Figures**



A network of + 200 members



Approx 6,500 jobs in private R&D 25% of national jobs in the Health/Biotech sector



> 850 M€ raised by cluster members over the past 7 years



3 publicly traded companies

Since the beginning...



**947 approved projects** with a total of > € **2.1 billion** 

# 2023 report



212 members including 23 new



44 innovative projects supported



41 winners of « France 2030 » from members of the cluster



7 partners supporting the cluster's actions



40 events organized or co-organized



8 operations carried out to international



A high audience



A financiel balance

## **Members**

### **3** colleges



**COMPANIES** 



RESEARCH, TRAINING OR CARE STRUCTURES



STRUCTURES FOR ECONOMIC DEVELOPMENT

### Members of the cluster

+ 150 COMPANIES

#### **HIGHER EDUCATION ORGANISATIONS**





























#### **HEALTH ORGANISATIONS/ ESTABLISHMENTS**

















# LABORATORIES / RESEARCH INSTITUTES







## A Cluster of Excellence in...



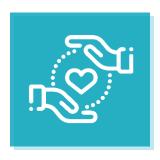
Biotech / Pharma



MedTech



Digital Health



Disease Prevention

# A national ecosystem

French Bioclusters Network



**Innovation Collaborative, Croissance Collective** 

**■** RÉPUBLIQUE FRANÇAISE



### **Health within France 2030**

Since the launch of France 2030 in 2022, a national investment plan, **41 winners, members of the cluster, were rewarded** for their innovation projects, individual but also collaborative.



Abcely
AbolerIS Pharma
Abys Medical
Affilogic
BA Healthcare
Biosency
BHealthCare
Ceva Santé Animale
CHU d'Angers

CHU de Brest
CHU de Nantes
CHU de Rennes
Clean Cells
CRCI<sup>2</sup>NA
Cureety
Healshape
Ifremer
Institut de
Cancérologie
de l'Ouest
Inrae

Inserm
Institut du Thorax
Kalsiom
My-Serious-Game
Laboratoires Brothier
Lovaltech
Nantes Université
Newclip Technics
NG Biotech
Octopize
OEM Development
OGD2 Pharma

Orthopus
OSE Immunotherapeutics
Parean Biotechnologies
Perha Pharmaceuticals
Smart Macadam
Tronico
Université de Tours
VitaDX
Xenothera
Zach System

## Strong collaboration with AIS

Strengthen, facilitate and support health innovation on the national territory and contribute to the success of the objectives set in the French innovation plan "Innovation Santé 2030"

#### A monthly exchange between the center and the AIS for:

- ☐ Highlighting the assets of the projects supported by the center.
- Focus on the blocking points to lift the brakes





## Atlanpole Biotherapies at your service!

#### An offer that fits your needs



#### Broaden your network

by participating in our activities. Multiply your contacts and identify key partners amongst our 200 members.



#### Develop your innovation projects

individual or collaborative R&D projects, open innovation - benefit from tailor-made support! We offer a full range of services.



#### Go international

through accessing: our European network, congresses and fairs and dedicated financial support.



#### Increase your visibility!

we can represent you through multiple channels, share your news/job offers and offer you the possibility of becoming a sponsor.

## Broaden your network

#### Participate in our events

- Thematic events relating to the cluster's areas of excellence (conferences, discussion workshops, company visits, etc.)
- Our Annual General Assembly
- Business Dating (networking meeting)
- National and international congresses
- Events co-organised with our partners

In 2023...



**40 events** organised or co-organised bringing together **more than 2,000 participants** 



## Develop your innovation projects

Receive support for your individual and collaborative projects

















Monitoring funding sources

Detecting projects

Creating consortia

Discussing with financers

Drafting grant applications

Labeling proposals Monitoring project implementation

Disseminating project results

In 2023...



44 projects supported: 39 received a label, 12 financed



## Broaden your network

Join a **community**, develop your **business**, promote your **expertise**, create **new contacts**, access the regional, national and international **networks** of Atlanpole Biotherapies...

So many good reasons to participate in our events and those of our partners!

#### **EVENTS CALENDAR 2024**







Check out all of our events: atlanpolebiotherapies.com/agenda



# Monitoring calls for projects



A bimonthly newsletter to inform you of calls for projects, calls for expressions of interest and public health consultations in progress



### Go international

#### Attend international forums and congresses

- Monitoring targeted information and activities
- Collective stand and increased visibility at a dozen annual events/activities
- Communication and promotion of our members
- Negotiated rates for registration

#### Be informed about specific funding

Orientation towards funding window for your international actions

In 2023...



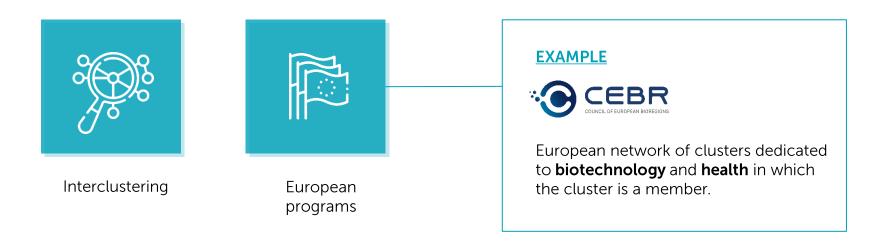
FI

31 SME cluster members attended international delegations:

BIO Europe, SANTEXPO, BIO International Convention, NutrEvent, BioFIT...

### Go international

#### Our action in Europe



## Increase your visibility

#### Showcase your organisation across our dynamic network!

<u>Via our different channels</u>: monthly newsletter, social media, website, database, press releases, speaking at our annual General Assembly...

- Present your organisation (activities, key figures, needs...)
- Share your news and job opportunities

Some key figures



+ 3 200 subscribers of our newsletter



More than 7 000 subscribers on LinkedIn & X



+ 115 news stories shared on our website in 2023



### Our team



Florence Hallouin
Director



**Céline Fraresso**Chief Financial Officer



Mathilde François Communication Manager



Fabienne Suquet Assistant



Elodie Girardet European project & international manager



**Léa Drémy** Event Manager



**Johann Dion**Collaborative
Projects Engineer



Benoît-Jules Youbicier-Simo Collaborative Projects Senior Engineer



Mineke Faure-Eon
Regional contact
Pays de la Loire
Angers Technopole



Aude Breton

Regional contact
Bretagne

Biotech Santé
Bretagne



Alexandra Hugnot

Regional contact
Centre-Val de Loire

Orléans
Technopole



Lydia Zegrour

Regional contact
Centre-Val de Loire

Orléans
Technopole

## 6 reasons to join our cluster

- Be part of a dynamic & qualified network to increase your exchanges with diverse actors
- **Facilitate your contact** with institutional structures
- 3 Set up collaborative innovation projects
- Develop internationally via through on-the-ground actions and benefit from negotiated fees for international health events
- Gain visibility through sharing your news / job offers via our network
- 6 Access relevant funding monitoring tools

### If you are a company\*

Criteria	Annual fee
Less than 20 employees and created less than 3 years ago	350 €
Less than 20 employees and created more than 3 years ago OR less than 50 employees	800€
Between 51 and 100 employees	1 150 €
Between 101 and 250 employees	1 950 €
More than 250 employees	4 500 €

If you are already a member of Images&Réseaux or Valorial, or Biotech Santé Bretagne, you can benefit from a reduced rate. Contact us to find out more.

### If you are a supporting organisation\*

	Annual fee
Unique fee	1 500 €
For consultants with less than 5 employees (75 % reduction)	375 €

\* Consulting firms, legal offices, banks, design offices,...

If you are a higher education, research or health organisation

Type of organisation	Annual fee
Supervisory bodies (with labs)	2 000 €
Health organisations Higher education or specialised training organisations Research organisations	1 500 €

### If you are a development or eco-innovative structure

Type of structure	Annual fee
Economic development structures	500€
CCI	1 000 €
Structures which provide personnel	0 €

## Becoming a sponsor is...



Join a qualified network & contribute to its animation / promotion



Get increased visibility



#### Different options...

- Global sponsorship throughout the year
- Sponsorship of specific events (General Assembly, thematic events, etc.)
- Sponsorship on our web communication channels only

For prices, contact us!

# **CONTACT US!**



Château de la Chantrerie – BP 90702

44307 Nantes cedex 3 – France

Tél.: +33(0)2 40 25 13 99

contact@atlanpolebiotherapies.com



www.atlanpolebiotherapies.eu